

NADIA LEHOUX

Bar: QC 2001

nlehoux@delegatus.ca
T.: 514 316-1355, ext. 747
C.: 514 742-7246

At Delegatus since 2019



It's easy for me to identify the legal risks and issues while reconciling and responding to your commercial expectations. I have a great ability to persevere in the face of adversity.

Biography

Nadia has over 20 years' experience in commercial matters, in particular as senior legal counsel for various companies. Her practice, which is varied and adapted to operational and business needs, includes commercial law, information technology and cybersecurity law, drafting and negotiating various agreements, intellectual property and legal support for business lines. Within her practice, Nadia is able to simultaneously bring multiple files to fruition through her involvement in strategic matters from the very beginning.

Nadia is known for her effective communication abilities, professionalism and thoroughness. In view of her strong human capital skills and her business and organizational sense, she seeks collaboration with others and considers teamwork essential.

Areas of practice

- Commercial law
- Technology, privacy and cybersecurity
- Banking law
- Entertainment law

In-house experience

Since joining Delegatus, Nadia has carried out a number of outsourcing mandates, assisting high-calibre clients with their commercial needs, including Via Rail Canada, Belron Canada and SODEC.

From 2004 to 2017, Nadia worked as senior legal counsel for various companies, such as Quebecor Media Inc. and the Laurentian Bank of Canada.

Experience in private practice

Nadia began her practice at Norton Rose Fulbright (then Ogilvy Renault) and Gilbert, Séguin after completing her articling period at Heenan Blaikie, where she practised commercial litigation, bankruptcy and insolvency.

Important mandates

- Drafting and negotiation of outsourcing and other important agreements with suppliers (transactions, services, telecommunications, IT), participation in the tendering and bidding processes.
- Drafting and negotiation of supply contracts.
- Drafting and negotiation of service contracts in the field of technology, website and application development, hosting, maintenance and purchase of SAAS or other software licenses.
- Drafting and negotiation of sponsorship, marketing and advertising agreements, service agreements, consulting agreements and confidentiality agreements of all kinds.
- Drafting and negotiation of numerous broadcasting licenses, content distribution and digital books.
- Drafting and negotiation of affiliation and partnership agreements.
- Drafting and negotiation of franchise agreements and overseeing franchisee relations.
- Managing share purchase and asset sale projects.
- Drafting and negotiation of financing agreements.
- Ensuring compliance with regulatory standards, including the *Bank Act*, privacy laws, consumer rights and the *Competition Act*; implementation and application of internal policies (including review of website, advertising, promotions, internal procedures, forms, deeds and contracts).
- Representated *Fonds Capital Culture Québec* in financing for films and television series.
- Privacy, cybersecurity governance and access to information requests.
- Official languages governance.

Education

- LL.B., Common Law, Dalhousie University, Halifax | 2000
- LL.L, Civil Law, *Cum Laude* (excellence scholarship), University of Ottawa | 1999