

MARIE-ÈVE FERLAND

Bar: QC 2008

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At Delegatus since 2024



Biography

Marie-Ève has nearly 15 years of experience as a lawyer specializing in business law. She joined Delegatus after founding and co-managing Mile Wright, a boutique firm, for nearly 5 years, and working as partner at Novalex. Marie-Eve also practiced in the business and securities law team of a leading national law firm in Montreal and London (UK).

Marie-Ève specializes in corporate finance and mergers and acquisitions. She also practices in corporate and commercial law, business reorganization and securities law. Her extensive experience as a member or observer on various boards allows her to share valuable insights with her clients about best governance practices. Marie-Eve assists her clients with complex transactions, while also providing day-to-day operational business advice.

Marie-Ève advises business owners, financial institutions, and investors. Over the years, she's developed sharp business negotiation skills through her involvement in major transactions within various industries, including in the fields of technologies, medical technologies, entertainment, retail and venture capital. She assists her clients on a daily basis with the planning and roll-out of strategic operations and provides them guidance on maximizing the protection of their rights and investments. Marie-Eve also assists her clients in the negotiation, drafting and execution of various commercial agreements.

Marie-Ève stands out due to her acute business sense, broad experience in strategic transactions, her impeccable work ethic and her numerous professional involvements. She puts her cutting edge expertise to the benefit of her clients and helps them develop tangible solutions rooted in their reality, with an accessible and fundamentally human approach.

Areas of practice

- Commercial and corporate law
- Corporate financing
- Project financing
- Public and private mergers and acquisitions
- Start-up businesses
- Corporate governance
- Securities law, financial markets and reporting issuers

Significant mandates

- Supporting Medfar Solutions Cliniques, the largest supplier of electronic medical records in Quebec, in its acquisition of Plexia Electronic Medical Systems to establish its presence in Western Canada.
- Acting for a leading manufacturer of products for the orthopedic industry in its acquisition of a manufacturer based in Western Canada.
- Advising BLVD-MTL, a Montreal-based audio and experiential production studio, with the sale of the company to RODEOFX, a leader in visual effects.
- Representing a consolidating Quebec-based group in the field of optics and optometry in the purchase of interests in multiple clinics throughout the province.
- Representing Medfar Solutions Cliniques in the completion of a round of financing of nearly \$ 25M with Walter Capital Partners to support its growth.
- Advising Desjardins financial holding company in the context of equity or debt investments in companies in the fields of financial technologies, health technologies and real estate technologies.
- Representation of Spinologics and its subsidiary Spino Modulation in simultaneous equity financing rounds with strategic and institutional investors.
- Supporting several Quebec companies at the pre-seed, seed and Series A stages, involved in particular in the technology, health and robotics sectors, in the negotiation and closing of equity and debt financing rounds for amounts ranging from \$ 1M to \$ 25M from investment funds and institutional investors.
- Tax restructuring, sale and financing of a food service company in connection with the departure of the majority shareholder.

Education

- M.B.A., *Université de Sherbrooke* | 2007
- LL.B., *Université de Sherbrooke* | 2006

Professional affiliations and community involvement

- Secretary, President of the Governance Committee and Member of the Board of Directors of FitSpirit
- Member of the Board of Directors of Mangrove
- Member of the Board of Directors of *Vision Diversité*
- Member of *Jeune Chambre de Commerce des Femmes du Québec*

Conferences and publications

- Corporate finance Series Getting to know the language of corporate finance
- The Role and Responsibilities of Directors in Times of COVID-19
- Series – Business financing: Renegotiation of a shareholder agreement in the context of a round of financing