

JULIA PORTELANCE

Bar: QC 2016

cmiconnet@delegatus.ca
T.: 514 316-1355, ext. 789
C.: 514 214-1134

At Delegatus since 2024



Biography

Julia is a business lawyer who specializes in mergers and acquisitions. She also practices in corporate and commercial law, positions herself as a business partner for her clients and assists them in the negotiation, drafting and conclusion of strategic transactions and commercial agreements. Her project management skills, rigor and determination are assets that set her apart and allow her to generate concrete solutions for her clients.

Having started her career as a commercial, corporate and civil litigator, her experience as a litigator, as well as in conflict resolution, allows her to easily identify and manage risks and to accompany her clients in their daily challenges with confidence. As a result of this background, Julia is a versatile lawyer, with the ability to analyze and synthesize quickly, and a sharp business judgment.

Her clients and colleagues appreciate her attention to detail, as well as her assertiveness, which allows her to complete files in a concise and efficient manner. Socially committed, Julia participated in the event Les juristes urbains (Juripop) and did a community internship with the *Comité logement Lachine-Lasalle* as part of her law studies. She is also involved in various boards and committees in the arts community. Prior to joining Novalex, Julia practiced for three years at De Grandpré Chait in civil and commercial litigation.

Areas of practice

- Mergers and acquisitions
- Corporate financing
- Corporate and Commercial Law
- Start-up companies
- Real estate law
- Civil and commercial litigation
- Arbitration and alternative dispute resolution

Important mandates

- Representing a consolidated Quebec-based group in the field of optics and optometry in the purchase of interests in multiple clinics throughout the province.

- Representing a technology company in the acquisition of a leader in SAP solutions, with a view to international expansion.
- Assisting a company in the establishment of a stock option plan for employees.
- Advising a non-profit organization acting as a commercial landlord in the reform of its commercial leases.
- Representing a professional firm in its acquisition of the shares of another firm.
- Drafting shareholder agreements, confidentiality agreements, service contracts and other commercial agreements.
- Acting as in-house counsel for a leader in the canadian construction industry.
- Advising several start-up companies in their incorporation and corporate organization.
- Participating in the implementation of a strategy and negotiations to avoid a major dispute between a commercial tenant and its landlord regarding construction delays and deficiencies.
- Advising a non-profit organization on reforming their funding and partnership arrangements.

Education

- LL.B., University of Montréal | 2015

Professional affiliations and community involvement

- Théâtre de la Bête Humaine Administrator
- Member of the Young Bar of Montreal